



Why should you choose eQuip!™ for Government Property Management?

We prepared this short document for our prospective customers as they are making the final decision in choosing a software solution for managing Government Property.

Based on feedback from our customers who chose eQuip!™ instead of a competitive product, and our conversations with some experienced government property management professionals, we believe a prospective customer should consider the following criteria when making the decision. All these criteria will impact the Total Cost of Ownership for this type of software.

- Supporting the business rules and processes outlined in FAR 52.245-1
- Ease of migrating to the software system, including data migration, integration with other systems
- Training and technical support from the vendor
- Number of users, roles, and total number of assets the software will support
- Ease of reporting

All these criteria will impact the Total Cost of Ownership for customers to implement a system for managing government property. The next page has a table outlining how eQuip! is compared to other leading systems.

In addition to providing competitive software solutions for government contractors to manage government property, we also have professional staff who can work with government contractors to evaluate their business processes and procedures to make sure they are FAR/DFARS compliant. The Contractor Self Assessment, provided by an independent third party, has proven to help contractors to prepare for DCMA audits and more effectively respond to Corrective Action Requests from the government property administrators. To find out more about this service, you can go to our website <http://www.e-isg.com/solutions-support-unique-requirements-managing-government-furnished-property-gfp/>

eEquip! for Government Property Management



Other systems

Supporting the business rules and processes outlined in FAR 52.245-1	<ul style="list-style-type: none"> Support the 10 outcomes from FAR 52.245-1 Common forms like DD 1149 are integrated in the work flow 	<ul style="list-style-type: none"> Require extra modules for common forms like DD 1149 Require customization to set up different roles, or levels of information access
Ease of migrating to the software system, including data import, integration with other systems	<ul style="list-style-type: none"> Streamlined Customer On Boarding services, tailored to different sizes of implementation Completed within a few days to a few weeks, in less than \$20,000 	<ul style="list-style-type: none"> Require custom integration support Require a few months, at the cost of \$250k -- \$350k
Training and technical support from the vendor	<ul style="list-style-type: none"> 24/7 technical support on software Pre-bundled hours for training and additional support 	<ul style="list-style-type: none"> Annual maintenance and support contract
Number of users, roles, and total number of assets the software will support	<ul style="list-style-type: none"> Unlimited users and role configurations for higher tier applications Two major tiers for asset counts: <25k, or unlimited 	<ul style="list-style-type: none"> Incremental license cost per seat Multiple tiers for asset counts, require constant adjustment on license fees
Ease of reporting	<ul style="list-style-type: none"> User can import excel or CSV templates Require a few hours of tech support to develop a template based on a PDF file 	<ul style="list-style-type: none"> End users find it hard to customize new reports Require many hours of vendor technical support for new reporting templates

About E-ISG Asset Intelligence

We provide out-of-box software solutions and implementation services for managing enterprise assets. Our software can be installed on premise or delivered as Software as a Solution. Our software is **Flexible, Extendable and Mobile**. To find out more, please call our sales team at 1-866-845-2416, or visit www.e-isg.com.